

# Mission Critical | Telco

## The ultimate test of planning and delivery

**conceptcsi** has earned its reputation by staying one step ahead of a steadily moving target: Planning and building a valuable asset to last 15+ years when the technology it supports is changing every 18 to 24 months... while consistently driving down delivery time. **conceptcsi** has mastered this challenge by breaking with industry convention, and providing our clients with the best cost of construction and significantly reduced Total Cost of Ownership (TCO).

"From the beginning, **conceptcsi** has contributed greatly to our success as a leading data center colocation provider. They have delivered countless successful projects and consistently provide a level of commitment that is rarely seen in our business. We have a motto at CyrusOne: "One Team--One Dream," and simply put, **conceptcsi** is a major part of our team, and has been helping us build that dream for many years."

Sr. VP, Design & Construction  
**CyrusOne**



### Clients: (listed in alphabetical order)

- AboveNet
- ABRY Partners
- BCE Nexxia
- Blue Vista
- Brookfield Properties
- Cushman & Wakefield
- CyrusOne
- Digital Realty
- EMC
- Fiserv
- Hanover Real Estate
- Level 3
- Met Life
- Neospire
- Schlumberger
- Shaw Communications
- Via West
- Xand
- 12 Metrotech